

Chris Needham, MBA  
555 University Terrace, Reno, NV 89503  
617-800-3864 (c) · cneedham@renown.org

## Executive Profile

Experienced leader of nearly 15 years in program design, data analysis, forecasting, and community wellness. Keen and tested ability to continuously formulate and drive process improvement in a dynamically complex and changing environment with technology integration. Extensive experience in:

- Statistical Analysis
- Health & Wellness Programs
- Monitoring and Reporting
- Diverse Communities
- Process Design and Efficiency
- Project Management

## Career Highlights

### Administrator of the Healthy Aging Institute

*Renown Health – Reno, NV 2018 - Current*

Renown Health is the largest locally owned not-for-profit healthcare network in Northern Nevada. The Renown Health System has an entire network of Reno hospitals, urgent care centers, lab services, x-ray and imaging services, primary care doctors and dozens of medical specialties. Along with the medical care Renown provides, they operate one of the largest Health Insurance Companies, an Accountable Care Organization, and a Population Health Management Organization.

Strategically focus on health aging initiatives through population and community health initiatives, quality improvement, and transformational health. Focus on key Population Health initiatives that provide holistic care to our community and patients. Using data and partnership, navigate the Renown health system into Value-based operations with measureable change.

### Director of Health & Wellness – Population Health Management Organization

*Renown Health – Reno, NV 2016 - 2018*

Renown Health is the largest locally owned not-for-profit healthcare network in Northern Nevada. It has more than 6,500 employees system-wide and is one of Northern Nevada's largest employers.

Strategically coordinate, promote and activate member health and wellness services for each of the Renown Health operating divisions (Hometown Health, Network Services, Acute Services, and Transitional Care Services), across the entire continuum of care and for all of the populations served by Renown Health. Designed the fully integrated educational ecosystem for patients with data driven metric on health and financial outcomes. Created community health network to refer Renown patients into a care net made up of hundreds of organizations across Northern Nevada.

### Operations Director

*Kroc Center – Boston, MA 2010-2015*

State-of-the-art community health and wellness center providing high caliber educational and health programming in partnership with local healthcare providers.

Successfully planned, launched and managed the operations of the Kroc Center, a 90,000 square foot health and wellness center. Designed and implemented educational and health programming with program cycle review process.

Chris Needham, MBA  
555 University Terrace, Reno, NV 89503  
617-800-3864 (c) · cneedham@renown.org

Key responsibilities:

- Process design and improvement
- Effective program design and sustainment
- Financial system design and implementation
- Planning, forecasting, & allocation of \$5-6M budget
- Community engagement
- Hospital partnerships & agreements formation
- Analyze financial and operational data
- Partnered with Boston College on a National Science Foundation Grant for STEM Education
- Formulate recommendations and present data

## National Development Director

*SAWSO (International Development Organization) – Washington D.C. 2006-2009*

The Salvation Army World Services Office (SAWSO) provides international relief and development programs in over 120 countries.

Directed all international development programs for the country of Sri Lanka after the 2004 Indian Ocean Tsunami. Provided leadership and supervision to over 100 local and expatriate staff in the areas of Finance, Accounting, Programs, and Training. Key responsibilities:

- Designed all community-based programming including: Community Capacity Development, Mobile Medical Clinics, and Livelihood Development.
- Managed the budgets, forecast, reporting and project planning/execution
- Conducted high level reviews of all projects in multiple areas and districts across the country
- Monitored, tracked, and reported measureable outcomes using a Geographical Information System
- Maintained all reporting according donor standards from three different countries using spreadsheets and database systems

Project Budget: \$10.3M

## Operations Consultant

*Various Locations 2009-2016*

*Medical Teams International – Sri Lanka & Haiti*

Served as expert advisor to the Country Director on the project's development policy, funding partnerships, financial forecasting and contract management for 300,000 internally displaced persons after the war in rural Sri Lanka and hundreds of thousands after the Earthquake in Haiti. Completed a 3600 medical assessment of rural villages after the disasters with military escorts in order to design projects for total restoration of health facilities and personnel. Projects were funded by USAID and UN-WHO with reporting and project compliance requirements. Partnered with the Sri Lankan and Haitian governments to coordinate logistics and navigate policies.

*Habitat for Humanity International – Kathmandu, Nepal*

Designed and implemented a comprehensive Geographical Information System for the monitoring and evaluation of HfH International's relief efforts in rural Nepal with a budget of \$16M. Designed and executed monitoring and evaluation training and wrote the staff operation manual. Work performed will be highlighted at the Nonprofit Technology Network (NTEN) conference in 2016.

## Senior Consultant

*Capin Crouse LLC. – Atlanta, GA 2001-2006*

Performed accounting and audit consulting engagements. Key responsibilities:

- Consulted clients on accounting standards and compliance, including GAAP and Sarbanes-Oxley
- Acquired keen analytical ability and evaluation skills using technology and investigative practices
- Solely managed accounts and engagement teams comprised of client staff and Capin Crouse accountants
- Mastered the use of Microsoft Office and Database software

Chris Needham, MBA  
555 University Terrace, Reno, NV 89503  
617-800-3864 (c) · cneedham@renown.org

## Education & Certificates

- Northeastern University, Boston, MA  
Master of Business Administration
- University of Rhode Island, Kingston, RI  
Human Trafficking
- Asbury University, Wilmore, KY  
Bachelor of Science in Accounting
- Collaborative Institutional Training Initiative (CITI)

## Awards

- United Nations Association Life Member; United Nations Association of Sri Lanka
- Special Recognition of Service; Ministry of Health, Government of Sri Lanka
- Excellence Award; Medical Teams International

## Boards

- RAAH Leadership
- NTPC
- CWCD State Advisory Committee (Nonvoting member)
- Urban Roots